Scotty Habibi

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EDUCATION

University of California, Riverside (UCR)

Master of Business Administration, Concentration: Finance and Management (GPA: 3.85)

Jun. 2025

University of California, Los Angeles (UCLA)

Bachelor of Science, Business Administration

Jun. 2021

WORK EXPERIENCE

XXXXXX Movie Studios, Los Angeles, CA

Finance Intern Jun. 24 – Present

- Assisted in financial analysis of upcoming film projects, contributing to go/no-go decisions
- Developed Excel models to forecast box office revenues for new releases
- Collaborated with accounting team to reconcile production expenses for ongoing projects
- Conducted research on industry trends and competitive landscape to support strategic planning

Bank of America, Los Angeles, CA

Sales Manager Aug. 2022 – Aug. 2023

- Sold banking products such as CD, homeowner insurance to current bank clients
- Products include credit cards, loans, and checking accounts
- Visited some private clients at their places to demonstrate and sell banks' services and products, which helped to significantly increase my branch sales
- Supervised and guided new sales managers in three branches to sell the bank's products

American Museum of Natural History, New York, NY

Administrative Coordinator

Jul. 2021 – Aug. 2022

- Supervised six clerks and administrative assistants
- Arranged several conferences and committee meetings, making phone calls, sending emails, and reserved conference rooms for executives

LEADERSHIP EXPERIENCE

School of Business, UCR

Graduate Student Ambassador

Sep. 2023 – Present

- Represented A. Gary Anderson Graduate School of Management at the Dean's Speaker Series and other ASGM sponsored functions
- Supported the Dean's office in organizing events and conferences
- Worked alongside Admissions and Recruitment to provide information for prospective students
- Visited undergraduate classrooms of +250 students to promote the graduate business programs

Graduate Student Association (GSA), UCR

AGSM Academic Affairs Officer

Sep. 2023 - Dec. 2023

- Served as representative of the Graduate School of Business to the Executive Board
- Held a weekly office hour for inquiries about AGSM and GSA
- Assisted GSA leaders to organize events and activities for graduate students

SKILLS

Software: MS Office Suite, SPSS, Tableau, ArcGIS Business Analyst, Android, Windows, Mac OS

Languages: Bilingual in English & Arabic