# Where are the jobs? Job Search Strategies

careers.ucr.edu (951) 827-3631

CONNECT. INSPIRE. EMPOWER.





## Activity: What's your job search strategy?

The job market and hiring process

Assess your job search

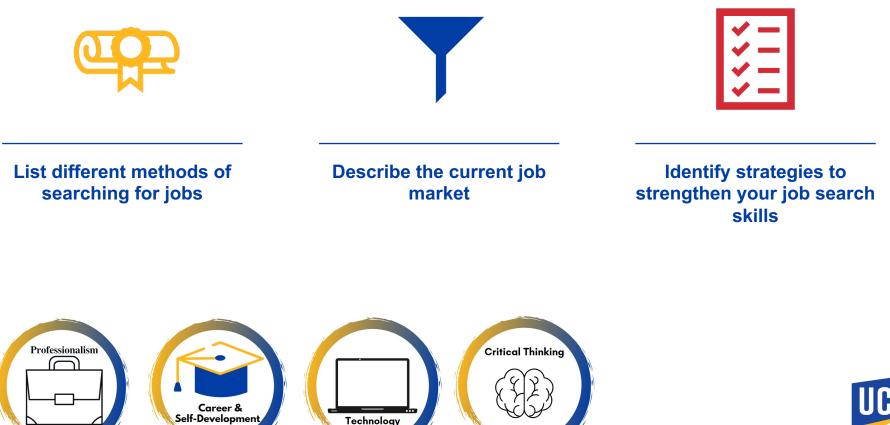
**Searching for jobs** 

**Applications and organization** 



## **What You'll Learn Today**

#### At the end of this workshop, you will be able to...



Technology



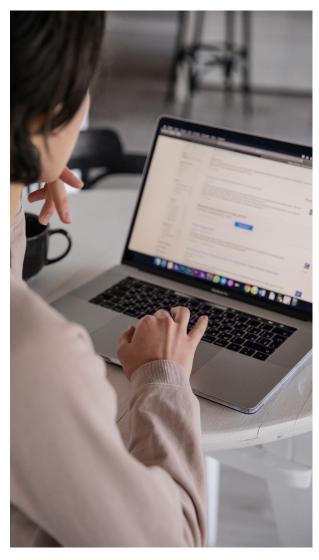


## What strategies do you use?

#### Give yourself point(s) if you...

•	Active search for jobs online and apply	2 point
•	Attend career fairs and info sessions to network	3 points
•	Use social media such as LinkedIn for job search, joining groups, following employers	2 points
•	Activate your network circles sharing you are a job seeker	2 points
•	Do informational interviews to learn about professions	3 points

Total: \_\_\_/12 points





## How do you currently search for jobs?



Online Handshake Company websites



#### In person

Career fairs Information sessions Walk-in to location (depending on industry)



#### Networking

LinkedIn Informational interviews Activating your network

#### **How Current Position**

Nas Found	Undergraduate	Graduate	
Advertisement	2%	2%	
Other Online Databases	22%	21%	
On-Campus Interviews	1%	2%	
Handshake	14%	8%	
Social Media	14%	9%	
Direct Contact with Employer	10%	9%	
Networking	20%	29%	
Internship Converted to Career	3%	4%	
UCR Career Fair	4%	5%	
Advancement/Continued Previous Employment	7%	7%	
Career Center Referral	2%	3%	

2020-2021 Career Center Annual Report





## **Current Job Market**





#### **Do Your Research**

Stay up to date on current industry trends based on reliable resources

<u>https://www.bls.gov/ces/</u>

Look at the specific field's trend

#### Competitive

Use multiple search methods Develop skills while in school

**Start early** Seek out opportunities to build experience Network with professionals in areas of interest





#### The hiring process







The applicant pool Depending on the position, hundreds, if not thousands, of people apply Resumes are reviewed Can be reviewed electronically or by a person Interview phase Typically 2-6 applicants are interviewed per opening





## **Assess Your Job Search**



## Assess your job search

#### **Self-Assessment: What is important to you?**

#### Do you know your VIPS?\*

Values: How do you define success? What is important for you to have in your professional life? Interests: What do you like to do? Not like to do? Personality: In what environments do you thrive? Skills: What are you good at?

#### What kinds of opportunities align with your VIPS?

Consider job function, industry, location, and more

#### **Priorities**

What are your deal breakers? Areas of flexibility?

#### \*Need help identifying these? Meet with your Career Specialist to discuss and/or take an assessment!

- Focus 2 (VIPS)
- Myers Briggs Type Indicator (P)
- Strong Interest Inventory (I)
- Career Leader (VIS, business focus, \$20)





**Research the marketplace: What do you already know?** 

Learn industry trends

## **OCCUPATIONAL OUTLOOK HANDBOOK**

www.bls.gov/ooh/

Discover the responsibilities of jobs of interest

Get an insider's perspective on an organization



www.onetonline.org/



www.glassdoor.com



## Assess your job search

#### Need help building your network?

Visit website 🛛				ner connections work here employees on LinkedIn →
me	101,636 alumni		Start year 1900	End year 2020
put	Search alumni by title, keyword or comp	any		
s	Previous Next >			
mni				
eos	Where they live	+ Add	Where they work	+ Add
3	92,146   United States		2,808   University of California, Ri	verside
	49,336   Greater Los Angeles Area		521   Kaiser Permanente	
	9,562   San Francisco Bay Area	_	346   Amazon	
		Area	216   Wells Fargo	

#### LinkedIn

Visit the UCR LinkedIn page to look for alumni working in your field of interest



## Assess your job search

#### Activate your network: Who do you know?

#### Take an inventory of your network

Who do you know? Can they help connect you with an opportunity?

#### **Reach out**

When asking for help, be specific about your goals.

#### Expand your network

- Ask for referrals
- Conduct informational interviews
- Attend networking events on campus and beyond
- Join professional associations
- Utilize social media













# **Searching for Jobs**





Use many methods!

#### Databases

Handshake

### Direct application

Company websites

#### Networking

Share your interests Faculty, friends, and family LinkedIn Social Media

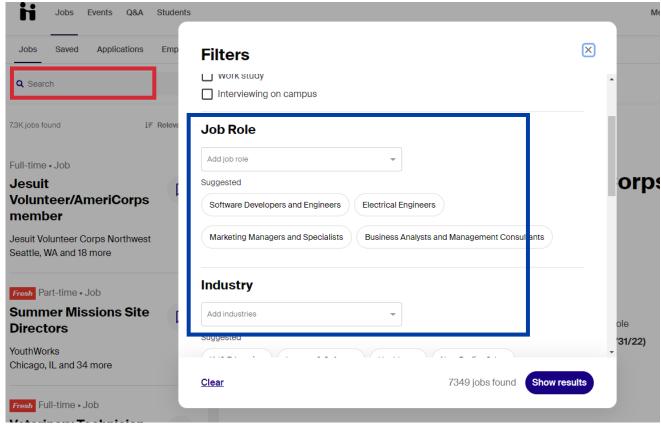
#### **Associations**

Social media groups E-newsletters Career/Internship portal Conferences



# Where to search

#### Handshake



#### If you know what you're looking for...

Use the **keyword** search feature, and indicate if you're looking for full-time, part-time, jobs, and/or internships

#### Not sure what to search for?

Consider filtering by **industry** (what the organization does – examples: government, tech, non-profit) or **job roles** (what you'll do – examples: advertising, consulting, teaching)

#### Why Handshake?

Employers must request access to post at UCR, and then post the opportunities themselves – to some degree, they want to hire UCR students!



**Live Demo** 

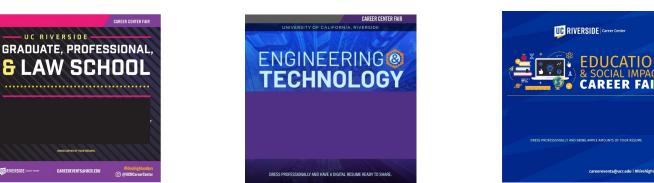
## In-Person & Virtual: Career Fairs







RING COPIES OF YOUR RESUM









#### **Fall Fairs**

- STEM Career & Internship Fair
- Business & Diversity Expo
- Graduate, Professional, Law School Fair

#### **Winter Fairs**

- Engineering & Technology Career Expo
- Education & Social Impact Fair

#### **Spring Fairs**

- Spring Career & Internship Fair
- Health Professions Information
  Day
- Just In Time Virtual Career Fair

## Where to search

#### **Employment/Staffing agencies**

#### What are they?

Organizations with established connections in the community (can be general or within a specific field) Especially valuable in more challenging job markets or when moving to a new community

#### How can they help?

Placement in temporary and/or permanent roles Gain experience and earn money, even while still searching

#### **Pro-tip**

Avoid agencies that require you to pay a fee for them to place you

#### Local agencies (not formally connected to UCR)

- Riverside Personnel Services
- AppleOne Employment Services
- T&T Staffing
- Exact Staff
- Kinetic Personnel Group
- Adecco Staffing



# BEWARE OF JOB

Learn the red flags to look out for in your job search.

They're asking you to shop for them.



The job sounds too good to be true.



The job they offer isn't the one you applied for.



They won't meet you in person.



You can't verify their information.



They're asking for personal information.

You'll be working from home.

Learn more about job fraud and how to protect yourself at **careers.ucr.edu** or contact a career counselor today.

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## Applying for a position

#### Analyze the job description!

#### **Responsibilities & Qualifications** Pay attention to key phrases and verbs

#### Skills

Make note of transferable and specific skills and include them in your resume and/or cover letter

#### Don't meet all of the qualifications?

Apply anyway! Most employers don't expect you to meet every qualification – if you meet over half, go for it!

#### Title: Financial Analyst

#### **Duties and Responsibilities:**

•Conducting budget meetings with school leaders and report takeaways to SAD and Director

•Developing budget assumptions and clearly detailing inputs

•Providing trainings for school leaders to develop the understanding of fiscal

management concepts and budgeting processes

•Reviewing monthly reports and flagging issues

•Reports financials to State, regional teams, and other Home Office teams Qualifications

#### Required knowledge, skills & abilities:

•Strong understanding of finance principles.

•Ability to build and maintain systems that enhance organizational efficiency. •Attention to detail and follow-through.

•Strong organizational skills.

•Strong written and oral communication skills.

#### •Strong problem-solving abilities.

•Ability to thrive in a fast-paced, results-oriented environment; Flexible, able to work autonomously as well as on a team and to take direction as needed.

•Strong digital literacy (MS Excel, Word, Outlook, internet research, etc.).

#### Educational background:

•Bachelor's Degree.

#### **Experience:**

•Minimum 2-3 years of demonstrated ability in an analytical role with a finance focus.





Find a way to track all of your applications and timelines that works for you

	Job Search Log									
Date applied	Position	Organization	Contact information	Followed up?	Interview? (date)	Thank you	Next steps?			





#### Follow up with employers







When 1-2 weeks after the deadline Method of communication E-mail

Phone call

What to include Position title Date applied Contact information Copy of resume

If the employer stated to not contact them, do not contact them.



## What strategies will you use to search for jobs?

Pick one (or more!)







Online Handshake Company websites In person Career fairs Information sessions Walk-in to location Networking LinkedIn Informational interviews Activating your network

Take your search to the next level – share your plans and find an accountability partner!





- Resume or CV
- Cover Letter
- Reference Page
- Writing Sample(s)

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**Location:** We are located in the Career Center Plaza. Our entrance is the University Lecture Hall and the Surge Building, behind the UCR Campus Store.

Hours:

Mon. - Fri. 8 am to 5 pm

Individual counseling appointments available Schedule on Handshake

**Drop-in Hours:** 

Mon. - Fri. (days & times vary)

View drop-in schedule on our website <a href="https://careers.ucr.edu/">https://careers.ucr.edu/</a>



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