SCOTTY BEAR

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EDUCATION

University of California, Riverside

Bachelor of Science, Business Administration Concentration in Marketing

SUMMARY

Creative marketing student/professional with experience in advertising, public relations, and market analysis. Successfully managed 60 client campaigns, collaborated with creative teams, and contributed to a \$3,000 revenue growth through strategic event planning. Skilled in Adobe Photoshop, Canva, and Microsoft Excel, with a strong foundation in customer support, competitive research, and cross-functional collaboration.

EXPERIENCE

Advertising Executive

Highlander Newspaper, Riverside, CA

September 2025–Present

June 2026

- Managed 60 clients in designing their advertising campaigns and marketing plans.
- Collaborated with a team of 5 designers using Adobe software to develop effective advertisements.
- Raised \$3,000 in advertising revenue each month by hosting fundraising events.

Public Relations Intern

June 2025–September 2025

Marketing & Advertising Firm, Irvine, CA

- Provided customer support for large company accounts to ensure their needs are met.
- Collaborated with a variety of departments to create approximately 20 advertisements.
- Prepared monthly briefs and competitive reports to present updates to board members.
- Negotiated with over 18 local businesses for providing exclusive discounts for members.

Market Simulation Project

March 2025–June 2025

Services Marketing Course, Riverside, CA

- Examined markets to strategize the promotion of service and goods firms.
- Focused on marketing for service organizations such as hotels, hospitals, and banks.
- Developed ideas and recommendations to increase marketability among service firms.

Member

January 2025–April 2025

- American Marketing Association, Riverside, CA
 - Collaborated with 8 marketing peers on marketing campaigns to increase membership by 20%.
 - Applied market research and analytics to marketing scenarios including return on ad spend (ROAS).
 - Networked with marketing professionals and peers to remain current on marketing trends.

ADDITIONAL EXPERIENCE

Member, Associated Students Programs Board, Riverside, CA **Attendee**, Optimal Price Targeting, Marketing Seminar

September 2024–June 2025

February 2024

SKILLS

Microsoft Office Excel, Adobe Photoshop, Canva, Hindi