

# Cover Letter Writing Presentation

careers.ucr.edu (951) 827-3631

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# **Agenda**

- Purpose of a Cover Letter
- Do Your Research
- Formatting
- Tailoring Your Cover Letter
- Cover Letter Content
- Additional Tips
- References
- Next Steps



# **What You'll Learn Today**

At the end of this workshop, you will be able to...



The ability to communicate what a cover letter is and why it is important to your career development



Identify format and content ideas to implement on your own cover letters



Understand why and how to use a cover letter to articulate your experiences, strengths, and skills









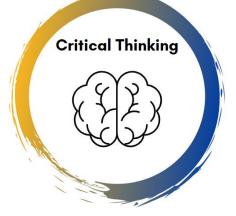








# NACE CAREER READINESS COMPETENCIES





Obtaining requisite competencies that broadly prepare college graduates for a successful transition into the workplace.





# **Purpose of a Cover Letter**

- Expresses interest & qualifications for a particular position
- Personal but professional
- Tailored to position/company
- Explains how you fit with organization & how you will help them
- Expands main points from your resume
- "Sells" qualifications to the prospective employer



# Do Your Research

#### Position/Role

- General job responsibilities
- Desired qualifications and skills
- Identify key words from job description

#### **Company/Organization**

- Mission Statement
- Organizational Vision & Goals
- Strengths & Opportunities
- Philanthropy
- Affinity Groups

#### Mission

The University of California, Riverside will transform the lives of the diverse people of California, the nation, and the world through the discovery, communication, translation, application, and preservation of knowledge — thereby enriching the state's economic, social, cultural, and environmental future.



#### **Tailor Your Cover Letter**

Academic Advisor for Student Athletes Job # 72150

#### **Description**

The Academic Advisor for Student-Athletes holds a professional academic advising position in Athletic Department. The Academic Advisor for Student-Athletes works closely with coaching staff, athletic department administrators, faculty, academic advisors, and other campus offices, departments, and staff who are involved with the academic lives of undergraduate student-athletes to ensure that student-athletes are presented with a broad base of opportunities with which to optimize their experience at University of XYZ. The Academic Advisor for Student-Athletes implements and interprets university and department policies, and identifies and resolves complex issues using advanced knowledge requiring independent judgment.

#### **QUALIFICATIONS**

- Advanced degree
- 1-2 years of experience in academic advising and coordinating academic programs in a college or university
- Participation as a Student-Athlete, and/or experience working with Division I Student-Athletes

#### **Knowledge & Skills:**

- Strong communication skills to clearly and effectively communicate information to Student-Athletes, internal and external audiences, and management.
- Advanced analysis and problem solving skills, including experience with NCAA compliance rules and regulations
- Strong team work and interpersonal skills.
- Advanced customer service skills.
- Relevant computer systems/technology experience.
- Ability to ensure and apply compliance with legal, financial, and university policies and external regulations.



Scott Bears 900 University Avenue #3 Riverside, CA 92521 (951) 827-0000 scottbears@ucr.edu

Same header as resume to "brand" your documents

September 4, 2017

Ms. Christina Brown Vice President Bright Green Talent 4500 3rd Street Los Angeles, CA 90

Dear Ms. Brown

Instead of "To Whom it May Concern, use name or Hiring/Selection Committee/Manager"

I was thrilled to come cross Bright Green Talent's advertisement for a College Recruiter on Grewith a passion for people and positive psychology, I've kept an eye on your company with gree presence. I think I'd be a great addition to Bright Green Talent's Marketing Team because of my and passion for environmental science and my proven ability to successfully work independently.

The job description requires someone with strong phone skills, an ability to network and an outgoing personality. In my previous work as a marketing intern. I developed my skills in all three areas. I managed our company, doubled my team's number of projects in one year active engagement in my company's volunteer programs. If posenich its partnership with Solar Richmond, and expanding the control of the student organization, work, volunteer and academic experiences.

I recently graduated from UC Riverside with a Bachelor of Science, wrote my senior thesis on how universities are integrating sustainable issues into traditional academic frameworks, in order to prepare students for the 21st century's resource management challenges. This unique background in training and preparation would translate well to helping talented recent graduates find the first steps in their "green career."

I am aware that Bright Green Talent is a small team, and that each person must operate relatively independently. In my previous intern role, I took a leadership position in each of the project teams I worked with, and operated efficiently on remote teams where I had to self-impose deadlines and goals. I look forward to bringing my ability to take the initiative and be self-incided to Bright Green Talent.

Overall, I'd love to add my skills and perspective to Bright Green Talent's Marketing to grow the business. Please contact me if you have other questions. I look forward is

4<sup>th</sup>: Further express your enthusiasm and interest in the position/company.

Sincerely,

Scott Bears Enclosure: resume

#### Header

- Address the letter to a specific person if possible
- Hiring Manager/Committee,
   Selection Committee/Team
   can also be used

#### Your Name

City, State | Phone | Email | LinkedIn (optional)

Date

Name of Contact Person

Title

Organization

Mailing Address

City, State, Zip Code

Dear Ms., Mr., Dr., (etc)

OR Hiring Committee/Manager/Team



# **Example 1**

#### **Scott Bears**

900 University Avenue, Riverside, CA 92521 555.555.5555 scott.bears@gmail.com www.linkedin.com/scottbears

[Month, Day, Year]

Courtney Richardson University of XYZ 55 University Avenue Sometown, CA 12345

#### **Example 2**

Scott Bears 900 University Ave. Riverside, CA 92521 951-827-3631

August 8<sup>th</sup>, 2018

Mr. Johnny Apple Superintendent ABC College 100 University Ave. Sometown, CA 92521



# First Paragraph

Explain purpose of letter

Introduce yourself

Explain why interested in the position and the company

What qualities make you an ideal candidate for the position?



# First Paragraph Example

I am very excited to express my interest in the Academic Advisor for Student Athletes position at the University of XYZ.

The University of XYZ is a national leader in Division I athletics and is well-respected for emphasizing the holistic development of academic, career, and life skills for all student athletes. It would be an honor to be a part of this program. I believe I am an ideal candidate for the position due to my personal experience as a student athlete, my experience serving as an academic advisor for student athletes, and my educational preparation.

Explain why are you writing, state your purpose

Highlight what you know about the position or employer to show interest and qualifications



## Middle Paragraphs

Highlight skills and benefits to the company

Emphasize interest in the company

Provide concrete evidence

Show, don't tell

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Career Center

Do not include all information from your resume

#### **Body Paragraphs Example**

As an athletic academic advisor, I developed the skills to investigate and analyze information to draw conclusions about academic concerns regarding at-risk freshmen football athletes. Evaluating grades, course history, and teacher's comments, I focused my appointments on noticeable behaviors that may have influenced each student's particular situation.

Making sure I scheduled follow-up appointments, I interpreted and applied guidelines and procedures for each individual athlete so they understood what was required of them to remain eligible for current and post seasons.

Successfully witnessing breakthroughs with multiple athletes, we saw as a department student-athletes holding themselves accountable and being educated enough on the expectations of remaining eligible and compliant with university academic expectations. Seeing athletes succeed academically motivates me to continue to put in the extra time needed to ensure they are prepared. I fully intend on bringing the same service to the University of XYZ.

Each paragraph highlights a skill/experience you have that the job description states as a requirement.

## Skills & Qualifications Mentioned:

- Analytical
- Communication & Interpersonal
- Teamwork
- Follow policies and procedures
   Real examples are provided.





# **Final Paragraph**

Conclude with next step
Provide contact information

#### **Example**

Connecting my personal experiences as a former student athlete with current athletes is something that is extremely important to me. If given the opportunity to join this team to help students, I assure you that my work ethic and attention to detail will exceed the expectations of the position. If you have any questions, please call me at 951-827-3631 or e-mail me at scottbears@ucr.edu. Thank you for your time and consideration. I look forward to hearing from you.

# **Closing Formats**

Sincerely,

Scott Bears

Scott Bears

Sincerely,

Scott Bears

Scott Bears

900 University Avenue #3

Riverside, CA 92521

951-827-3631

scottbears@ucr.edu



# **Additional Tips**

- TAILOR IT!
- Avoid unprofessional language
- Length should be one page, depends on industries
- Strongest and most relevant qualifications should be highlighted limit to a few ELABORATE!
- Demonstrate enthusiasm and originality
- Proofread for typos, grammar errors, and spelling
- For a polished look, use the same header style for your contact information that you used for resume
- Font size 10-12
- Margin 0.5-1 inch



## **References Format Samples**

#### **SCOTT BEARS**

City, State | Phone | Email | LinkedIn URL

#### **Please Note:**

Contact information on your reference page will be the same format as your resume

#### **REFERENCES**

First and Last Name of Reference

**Position Title** 

Company/Organization

Phone Number

**Email Address** 

Professional Relationship (e.g. former supervisor)



## **Next Steps**

- 1. Create a 'Cover Letter Review' appointment with a Career Specialist via Handshake.
- 2. Upload your cover letter and resume to your completed Handshake profile.





# Questions?



# Pocation

AND SKYE HALL, UNDERNEATH THE UCR BOOKSTORE

hours

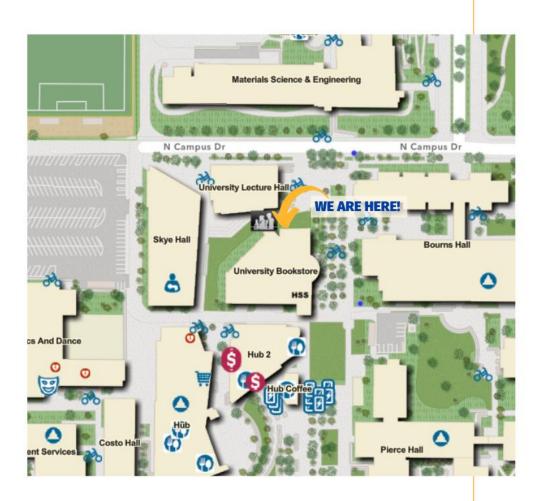
MONDAY - FRIDAY: 8 AM TO 5 PM

**EXCEPT WEDNESDAY: 9 AM TO 5 PM** 



drop-in hours

SPECIFIC TIMES ARE LOCATED ON WEBSITE HOME PAGE (SCROLL DOWN TO SEE)





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